



## Salmon Cove Employment - Sales Associate, *part-time*

Salmon Cove is looking to expand their sales force with talented individuals. Holders of this position will be rewarded for generating sales through relationship building and networking while providing world-class customer service.

Swim with us, Against the Current....what you'll be responsible for:

- Proactively seek customers by daily lead follow-up/cold calling for new accounts
- Develop innovative and efficient ways to service and communicate with customers
- Develop new and efficient ways to communicate and service customers
- As requested, attend seasonal markets, line openings and industry events
- Possess an active client book, which demonstrates proven results

Compensation & Hours:

- Minimum of five hours per week, you set the maximum
- Commission based compensation
- Seasonal positions are available, specifically holiday and summer

What you will need (competencies and qualifications):

- Upbeat, optimistic and passionate about sales and brand building ability to sell our clothes
- Communicate with employees and management when outside the office
- Ability to meet deadlines under pressure with accuracy and demonstrate a sense of urgency
- Excellent communication, customer service, and organizational skills

Have what it takes?

Send your resume and any other pertinent information (references, cover letter, recommendations) you wish to include to: [join@salmoncove.com](mailto:join@salmoncove.com) **SUBJECT LINE: Sales**

**NOTE: Only those applicants under consideration will be contacted. If you are unsuccessful, please accept our utmost appreciation for your interest**